



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday, January 5, 2012 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA
(Amended items are denoted with an asterisk)

- 1.0 Call to Order
 - 1.1 Welcome New Committee Member – Casey Price
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – December 1, 2011
- 3.0 Unfinished Business
- 4.0 New Business
 - 4.1 Update from the Commission – Mr. Riale
 - 4.2 Review of Letters of Intent and Course Evaluations
 - 4.3 Review of Course Provider Applications
 - 4.3.1 Course Provider: Keller Williams Realty
 - 4.3.1.1 Course Title: Legislative Issues
Credit Hours: 3.0
 - 4.3.1.2 Course Title: NAR Quadrennial Ethics Course
Credit Hours: 3.0
 - 4.3.2 Course Provider: Delaware School of Real Estate
 - 4.3.2.1 Course Title: Environmental Disclosures

Credit Hours: 3.0

4.3.2.2 Course Title: Legislative Update
Credit Hours: 3.0

4.3.2.3 Course Title: Home Staging Ins and Outs
Credit Hours: 3.0

4.3.2.4 Course Title: Servicing Clients More Effectively
Credit Hours: 3.0

4.3.3 Course Provider: McKissock, LP

4.3.3.1 Course Title: Code of Ethics
Credit Hours: 3.0

4.3.4 Course Provider: Career WebSchool, a dba of Cengage Learning

4.3.4.1 Course Title: Green Home Features
Credit Hours: 3.0

4.3.4.2 Course Title: Green Home Construction
Credit Hours: 6.0

4.3.5 Course Provider: REMAX By The Sea

4.3.5.1 Course Title: Social Fusion – A Practical Approach to Marketing Today
Credit Hours: 6.0

4.3.6 Course Provider: Association of Realtors School

4.3.6.1 Course Title: Seniors Real Estate Specialist (SRES)
Credit Hours: 15.0

4.3.6.2 Course Title: Realtors Property Resource
Credit Hours: 3.0

4.3.7 Course Provider: Kent County School of Real Estate

4.3.7.1 Course Title: What's Under Your House?
Credit Hours: 3.0

4.3.7.2 Course Title: Salesperson Core Course
Credit Hours: 3.0

*4.3.8 Course Provider: New Castle County Board of Realtors

4.3.8.1 Course Title: Continuing Education Module Training – “Train the Trainer”
Credit Hours: 3.0

4.4 Review of Instructor Applications

4.4.1 Janet Patrick

Continuing Education: Professional Enhancement: Achieving Settlement by Minimizing Obstacles; Servicing Clients More Effectively

4.4.2 Philip McGinnis

Continuing Education: Legislative Update; Salesperson Core Course(s); Broker Core Course(s); Delaware Real Estate Commission Property Management Course(s);

Professional Enhancement: Commercial Investment; Appraisal; Proposed Core Course Modules

Pre-Licensing: Real Estate Mathematics

Broker's Course: Brokerage (Sales Management); Valuing Real Property; Real Estate Investment; Mathematics

4.4.3 Charles Martin

Continuing Education: Salesperson Core Course(s)

Pre-Licensing Course: Real Estate Sales

4.4.4 David Meyers

Continuing Education: Professional Enhancement: Environmental Disclosure

4.4.5 Deborah Harry

Continuing Education: Professional Enhancement: Lease Administration

4.4.6 Richard McKissock

Continuing Education: Professional Enhancement: Code of Ethics

4.4.7 Cristofer Kidner

Continuing Education: Legislative Update

*4.5 Review Student Requests for Approval of Educational Activity

4.5.1 Student Name: Donald Dworkin

Course Title: Financing Issues & Update

Course Provider: The Professional Development Institute

Credit Hours: 3.0

4.5.2 Student Name: Donald Dworkin

Course Title: Working with Commercial and Residential Property Owners in or Near Foreclosure

Course Provider: The Professional Development Institute

Credit Hours: 3.0

*4.6 Election of Officers

5.0 Correspondence

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – February 2, 2011

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,

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- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.